,				Contra chedule Da		<b>2906318</b> 06/09/17-06/13/	17							Date Enter .ast Modifi	,	06/07/17 06/12/17			Washington (WJI  By Broadcast Month	-	Spots	<b>AF1</b> 01	Rate
	WJLA		A	dvertiser		Tom Perriello for	Govern	nor VA	-D (11	6519)			E	ntered By	, k	Cimberly Camps			Jun. 2017	_	70	\$51,00	_
obc		Vilson Blvd, 6th Floor	A	gency		BlueWest Media	(16865	)					•	CO-OP	1	No			Grand Total:		70	\$51,00	00.00
	Arlingt	on, VA 22209	P	roduct		POLITICAL CAND	DIDATE	(ns) (	1186)				H	leadline #	ŧ								
			В	rand		Perriello for Gove	ernor C	ampaig	gn (92	8361)				Demo									
WJLA-TV W	ASHINGTON, DC		Si	alesperson		HOUSE-WASHING	GTON,	WJLA/	GJLA/	EJLA (3	8869)		•	Order Type	•	Normal							
			s	ales Office		WJLA/GJLA/EJLA							F	Package D	eal								
BlueWest M	ledia		В	uyer Name									•	Commissio	n %	15.00							
5130 E 18th	n Ave		P	hone/Fax		/							•	Commissio	n s	7,650.00							
Denver, CO	80220		c	PE		680								Net Total	9	43,350.00							
			Α.	ccount Typ	es	Local/Political Ca	ndidate	Agen	cv BRI	D			9	Sales Tax									
			В	illing Type		Weekly/Irregular			-,	_													
				omments		Est 680- VAGUB																	
Line	Line Type / Break Type (Ref #)	Dates	Se	c Lengt	h	Run Times	SPW	Мо	Tu	We	Th Fr	Sa	Su	Spots	Rate	Total			Station		Comments		Entered
1.0 Normal	Line / SPOT	06/09/17-06/09/17		3		s-Good Morning			1		2			2	\$1,000	.00 \$2	2,000.00	Washington	(WJLA)			6,	/7/17
2.0 Normal	Line / SPOT	06/12/17-06/13/17		3	:30 6A- New	ton at 6a s-Good Morning ton at 6a		2	2					4	\$1,000	.00 \$4	4,000.00	Washington	(WJLA)			6/	/7/17
3.0 Normal	Line / SPOT	06/09/17-06/09/17		3	:30 6:58A- A America	BC-Good Morning					3			3	\$1,000	.00 \$3	3,000.00	Washington	(WJLA)			6/	/7/17
4.0 Normal	Line / SPOT	06/12/17-06/13/17		3		BC-Good Morning		3	3	1 1				6	\$1,000	.00 \$6	5.000.00	Washington	(WJLA)			6/	/7/17

Accepted-Agency/Advertiser: Date: Accepted-Station: Date: Comments:

**CONFIRMATION CONTRACT** 

1

2

1

2

\$300.00

\$300.00

\$350.00

\$400.00

\$400.00

\$450.00

\$300.00 Washington (WJLA)

\$600.00 Washington (WJLA)

\$700.00 Washington (WJLA)

\$800.00 Washington (WJLA)

\$1,200.00 Washington (WJLA)

\$450.00 Washington (WJLA)

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

:30 4:58A- News-Good Morning

:30 4:58A- News-Good Morning

Morning America Saturday

Washington at 5a

Washington at 5a :30 6:58:40A- ABC-Good

:30 9A- Live with Kelly

:30 9A- Live with Kelly

:30 10:58:25A- ABC-The View

5.0 Normal Line / SPOT

6.0 Normal Line / SPOT

7.0 Normal Line / SPOT

8.0 Normal Line / SPOT

9.0 Normal Line / SPOT

10.0 Normal Line / SPOT

06/09/17-06/09/17

06/12/17-06/13/17

06/10/17-06/10/17

06/09/17-06/09/17

06/12/17-06/13/17

06/09/17-06/09/17

6/7/17

6/7/17

6/7/17

6/7/17

6/7/17

6/7/17

	WJLA	Contract Schedule Dates Advertiser	# <b>2906318</b> 06/09/17-06/13/1 Tom Perriello for 0		or VA-D	(116!	519)			Date Enter Last Modifi Entered By	ied	06/07/17 06/12/17 Kimberly Camps		Washington (WJLA) By Broadcast Month Jun. 2017	<u>Spots</u> 70	<u>Rate</u> \$51,000.00
abc	1100 Wilson Blvd, 6th Floor Arlington, VA 22209	Agency	BlueWest Media (	16865)	ı		313)			СО-ОР		No		Grand Total:	70	\$51,000.00
WJLA-TV WASHINGTON, DC  BlueWest Media 5130 E 18th Ave Denver, CO 80220	Anington, VA 22209	Product Brand Salesperson Sales Office Buyer Name Phone/Fax CPE Account Types Billing Type Comments	POLITICAL CANDI Perriello for Gover HOUSE-WASHING WJLA/GJLA/EJLA  / 680 Local/Political Can Weekly/Irregular Est 680- VAGUB	rnor Ca	ımpaign (	(9283 LA/EJ	•	59)		Headline # Demo Order Type Package D Commissio Commissio Net Total Sales Tax	e eal on % on	Normal 15.00 \$7,650.00 \$43,350.00				
Line Line Type / Break Typ	pe (Ref #) Dates	Sec Length	Run Times	SPW	Mo -	Tu '	We_Th	ı Fr	Sa Su	Spots	Rate	Total		Station	Comments	Entered
11.0 Normal Line / SPOT	06/12/17-06/13/17	3 :30	10:58:25A- ABC-The View		1	1	i		1	2	\$450	.00	900.00 Washington	(WJLA)		6/7/17
12.0 Normal Line / SPOT	06/09/17-06/09/17		12:57:56P- ABC-The Chew			_				1	\$325	i.00 s	325.00 Washington	(WJLA)		6/7/17
13.0 Normal Line / SPOT	06/12/17-06/12/17	3 :30	12:57:56P- ABC-The Chew	1	2		-			2	\$325	5.00	650.00 Washington	(WJLA)		6/7/17
14.0 Normal Line / SPOT	06/09/17-06/09/17	3 :30	10A- Rachael Ray			- 1	1	2 ;	1	2	\$325	.00	650.00 Washington	(WJLA)		6/7/17
15.0 Normal Line / SPOT	06/12/17-06/12/17	3 :30	10A- Rachael Ray		1			<u> </u>	<u> </u>	1	\$325	5.00	325.00 Washington	(WJLA)		6/7/17
16.0 Normal Line / SPOT	06/09/17-06/09/17	3 :30	3P- 4P (EST)					1		1	\$300	1.00	300.00 Washington	(WJLA)		6/7/17

2

2

\$300.00

\$350.00

\$750.00

\$750.00

\$450.00

\$300.00 Washington (WJLA)

\$1,400.00 Washington (WJLA)

\$1,500.00 Washington (WJLA)

\$1,500.00 Washington (WJLA)

\$900.00 Washington (WJLA)

Accepted-Agency/Advertiser:

Date: Accepted-Station: Date: Comments:

CONFIRMATION CONTRACT

Date: Comments:

2

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:30 3P- 4P (EST)

News at 4p

News at 6p

News at 6p

News at 5p

:30 3:59:27P- News-ABC 7

:30 5:59:26P- News-ABC 7

:30 5:59:26P- News-ABC 7

:30 4:58:27P- News-ABC 7

06/12/17-06/12/17

06/09/17-06/12/17

06/09/17-06/09/17

06/12/17-06/12/17

06/09/17-06/09/17

17.0 Normal Line / SPOT

18.0 Normal Line / SPOT

19.0 Normal Line / SPOT

20.0 Normal Line / SPOT

21.0 Normal Line / SPOT

6/7/17

6/7/17

6/7/17

6/7/17

6/7/17

		Contract #	2906318	Date Entered	06/07/17
		Schedule Dates	06/09/17-06/13/17	Last Modified	06/12/17
	WJLA	Advertiser	Tom Perriello for Governor VA-D (116519)	Entered By	Kimberly Camps
obc	1100 Wilson Blvd, 6th Floor	Agency	BlueWest Media (16865)	CO-OP	No
	Arlington, VA 22209	Product	POLITICAL CANDIDATE (ns) (1186)	Headline #	
		Brand	Perriello for Governor Campaign (928361)	Demo	
WJLA-TV WASHINGTON, DC		Salesperson	HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)	Order Type	Normal
		Sales Office	WJLA/GJLA/EJLA	Package Deal	
BlueWest Media		Buyer Name		Commission %	15.00
5130 E 18th Ave		Phone/Fax	/	Commission	\$7,650.00
Denver, CO 80220		СРЕ	680	Net Total	\$43,350.00
		Account Types	Local/Political Candidate Agency BRD	Sales Tax	
		Billing Type	Weekly/Irregular		
		Comments	Est 680- VAGUB		

70	\$51,000.00 \$51,000.00
70	\$51,000.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr	Sa Su	Spots	Rate	Total	Station	Comments	Entered
22.0	Normal Line / SPOT	06/11/17-06/11/17	3		6P- ABC-World News Tonight (Sunday)			1	1	1				\$400.00		Washington (WJLA)		6/7/17
22.0.1	Closed Preempt	06/11/17							1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1		1				Washington (WJLA)	No Availability/Exception - There are only 2 avails in World News and it is fill	
22.0.2	Closed Preempt	06/11/17							1	1		1				Washington (WJLA)	No Availability/Exception - There are only 2 avails in World News and it is fill	
23.0	Normal Line / Access	06/09/17-06/09/17	3	:30	6:58:46P- Wheel Of Fortune					i	1	i	1	\$1,800.00	\$1,800.	00 Washington (WJLA)		6/7/17
24.0	Normal Line / Access	06/12/17-06/12/17	3	:30	6:58:46P- Wheel Of Fortune								1	\$1,800.00	\$1,800.	00 Washington (WJLA)		6/7/17
25.0	Normal Line / Access	06/09/17-06/09/17	3	:30	7:27:56P- Jeopardy				1	1	1	- 1	1	\$2,400.00	\$2,400.	00 Washington (WJLA)		6/7/17
26.0	Normal Line / Prime	06/11/17-06/11/17	3		10P- ABC-The \$100000 Pyramid (Sunday)					1		1	1	\$1,200.00	\$1,200.	00 Washington (WJLA)		6/7/17
27.0	Normal Line / SPOT	06/09/17-06/09/17	3	:30	11:30:56P- News-ABC 7 News at 11p				i	i	1	i	1	\$900.00	\$900.	00 Washington (WJLA)		6/7/17
28.0	Normal Line / SPOT	06/12/17-06/12/17	3		11:30:56P- News-ABC 7 News at 11p		1		1			-	1	\$900.00	\$900.	00 Washington (WJLA)		6/7/17
								1	1	1		1						
		•			CO	NFI	RM	AT	ΠO	N (	100	NTR	ACT		•	•		
ccepted-Ag	gency/Advertiser:			Date:	Accepted-Sta	tion:								Date:	Comments:			

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			Contract #	2906318							ate Enter	<b>ed</b> 06	5/07/17		Washington (WJLA)		
			Schedule Dates	06/09/17-06/13/1	.7					L	ast Modifi	ied 06	5/12/17		By Broadcast Month	<u>Spots</u>	<u>Rate</u>
		WJLA	Advertiser	Tom Perriello for 0	Govern	or VA-D	(1165	519)		E	ntered By	, Ki	mberly Camps		Jun. 2017	70	\$51,000.00
	OC.	1100 Wilson Blvd, 6th Floor	Agency	BlueWest Media (	16865)	)				c	О-ОР	No	0		Grand Total:	70	\$51,000.00
		Arlington, VA 22209	Product	POLITICAL CANDI	IDATE	(ns) (11	.86)			H	leadline #	•					
			Brand	Perriello for Gover	rnor Ca	mpaign	(9283	361)		0	Demo						
WJLA	A-TV WASHINGTON, DC		Salesperson	HOUSE-WASHING	TON, \	WJLA/GJ	JLA/EJI	LA (3869	9)	c	Order Type	e N	lormal				
			Sales Office	WJLA/GJLA/EJLA				·		P	ackage D	eal					
BlueW	Vest Media		Buyer Name							c	Commissio	n % 15	5.00				
5130 E	E 18th Ave		Phone/Fax	1						c	Commissio	n \$7	7,650.00				
Denve	er, CO 80220		CPE	680						N	let Total	\$4	43,350.00				
			Account Types	Local/Political Can	ndidate	Agency	BRD			s	ales Tax						
			Billing Type	Weekly/Irregular		5,											
			Comments	Est 680- VAGUB													
Line	Line Type / Break Type	e (Ref #) Dates	Sec Length	Run Times	SPW	Мо	Tu \	We Th	Fr Sa		Spots	Rate	Total		Station	Comments	Entered
29.0	Normal Line / SPOT	06/10/17-06/10/17		00:26P- News-ABC 7 vs at 11p				1	2	1	2	\$400.0	\$800.	00 Washington	(WJLA)		6/7/17
30.0	Normal Line / SPOT	06/11/17-06/11/17		00:26P- News-ABC 7 vs at 11p				1		2	2	\$350.0	\$700.	00 Washington	(WJLA)		6/7/17
31.0	Normal Line / SPOT	06/09/17-06/09/17	3 :30 12:0	05A- ABC-Jimmy Kimmel					2	1	2	\$550.0	\$1,100	00 Washington	(WJLA)		6/7/17
32.0	Normal Line / SPOT	06/12/17-06/12/17	3 :30 12:0	05A- ABC-Jimmy Kimmel		2					2	\$550.0	\$1,100.	00 Washington	(WJLA)		6/7/17

35.0 Normal Line / SPOT	06/12/17-06/12/17	3	:30 4:58:27P- News-ABC 7 News at 5p		2	i i		1	2	\$450.00	\$900.0	Washington (WJLA)	6/7/17
36.0 Normal Line / SPOT	06/10/17-06/10/17	3	:30 6P- News-ABC 7 News at 6p Wknd		1	1 1		2	2	\$400.00	\$800.0	Washington (WJLA)	6/7/17
37.0 Normal Line / Access	06/12/17-06/12/17	3	:30 7:27:56P- Jeopardy		1				1	\$2,400.00	\$2,400.0	Washington (WJLA)	6/7/17
38.0 Normal Line / SPOT	06/12/17-06/12/17	3	:30 11:30:56P- News-ABC 7 News at 11p		1			1	1	\$1,800.00	\$1,800.0	Washington (WJLA)	6/7/17
			С	ONF	RMA	1OIT	A CO	NTR	ACT				
Accepted-Agency/Advertiser:		Dat	e: Accepted	Station:						Date:	Comments:		

\$1,800.00

\$2,000.00

\$1,800.00 Washington (WJLA)

\$2,000.00 Washington (WJLA)

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:30 11:30:56P- News-ABC 7

:30 9P- ABC-20/20 (Saturday)

News at 11p

33.0 Normal Line / SPOT

34.0 Normal Line / SPOT

06/09/17-06/09/17

06/10/17-06/10/17

6/7/17

6/7/17

		Contract #	2906318	Date Entered	06/07/17
		Schedule Dates	06/09/17-06/13/17	Last Modified	06/12/17
	WJLA	Advertiser	Tom Perriello for Governor VA-D (116519)	Entered By	Kimberly Camps
obc	1100 Wilson Blvd, 6th Floor	Agency	BlueWest Media (16865)	CO-OP	No
	Arlington, VA 22209	Product	POLITICAL CANDIDATE (ns) (1186)	Headline #	
		Brand	Perriello for Governor Campaign (928361)	Demo	
WJLA-TV WASHINGTON, DC		Salesperson	HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)	Order Type	Normal
		Sales Office	WJLA/GJLA/EJLA	Package Deal	
BlueWest Media		Buyer Name		Commission %	15.00
5130 E 18th Ave		Phone/Fax	1	Commission	\$7,650.00
Denver, CO 80220		СРЕ	680	Net Total	\$43,350.00
		Account Types	Local/Political Candidate Agency BRD	Sales Tax	
		Billing Type	Weekly/Irregular		
		Comments	Est 680- VAGUB		

Washington (WJLA)  By Broadcast Month	Spots	<u>Rate</u>
Jun. 2017	70	\$51,000.00
l .		
Grand Total:	70	\$51,000.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th I	Fr Sa	Su Su	Spots	Rate	Total	Station	Comments	Entere
39.0	M/G For 22.0.1 / SPOT	06/13/17-06/13/17	3		5A- News-Good Morning Washington at 5a		1	1	1			1	1	\$300.00	\$300.00	Washington (WJLA)		6/12/17
40.0	M/G For 22.0.2 / SPOT	06/13/17-06/13/17	3	:30	9A- Live with Kelly			1					1	\$500.00	\$500.00	Washington (WJLA)		6/12/17
					001	11-1		A T I		1.0	O N I	TD	A O.T.					
					CON	N I	KIVI/	411	IUN	V C	UN	IKA	401		T			
:epted-Ag	gency/Advertiser:			Date:	Accepted-Statio	n:								Date:	Comments:			

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